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Livos Australia

Newsletter March 2012

The year is back in full swing and we are proud to have our first newsletter for 2012 ready for your perusal. We have been busy sharing information regarding the Livos products with lots of freshly interested clients who have either found us through advertising or more humbling through the positive feedback from our numerous happy clients. We do greatly appreciate clients' testimonials and enthusiastic support that is passed on to family, friends, colleagues etc so that they too can enjoy the unique benefits of these products. Such as being free of harmful chemicals, safe for children & expectant mothers, non toxic & plant based, environmentally responsible and easy to rejuvenate.

Rob is off to Germany

Content This festive season Rob drew the short straw and had the experience of working through with no break, this was a delight for our many clients who had Manufacturer
loving Kunos
Oils

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LIVOS Australia Product Updates

Slip resistance and the **Livos Products** Due to OH and S regulations we have had an increasing number of queries regarding slip resistance when using the Livos products. The majority of our products are penetrating, and therefore do not form a layer on top, which therefore does not alter the pre-treated slip rate on the surface being treated. However a very thin application of Bivos No 375 can aid in increasing a floors slip resistance rating.

Bilis will no longer be a stocked product but is still available by special order.

Bilis tile adhesive will no longer be a stocked

product however it is

their projects completed before the very busy Christmas or better still while they were off enjoying the sun. However Rob's turn has now come and he will be heading off overseas during March to combine pleasure with some business. He will be spending time at Livos Germany to follow up on samples sent over earlier in the year as well as attending their conference information sessions. If anyone has anything to discus, or has specific questions, we would love to hear from you and pass them on. This is a great opportunity to get first hand feedback and familiarity with their full range of products and development and we look forward to reporting about all he discovers on his return. Questions or queries can be emailed to info@livos.com.au

Healthy Sustainable Homes Alliance

We are very proud to have been a part of the development of a small group of like minded professionals, known as the Healthy Sustainable Homes Alliance. While currently in the embryonic stage this group is passionate about sharing their expert knowledge, helping to unravel the many mysteries and "green washing" in the market so that you can make the best choices for your home or workplace. We will be introducing the members of this group in the up and coming newsletters. Today we would like to introduce GreenMoves



Reduce the running costs of your home

still available as a special order. Unfortunately when Bilis is ordered with other stock it ensures the whole shipment is specially classified and therefore adds substantial costs to that order. These prohibitive transport costs can only be offset by ordering the product in separately, which in turn is made more economical to ship directly to the client. Therefore Bilis will only be available thorough special order, in most cases this will come by ship and would be expected to take between 4 to 6 weeks. We have a small number of 0.5 sample bags still available.

Canto development All the Livos products are continuously being reviewed and refined as technology advances; in this case Canto has been refreshed and will go from a Natural White satin paint # 625 to **Canto Low Gloss paint** # 692. The new product is very similar to its predecessor in that it goes on glossy becoming matt over the next 10 days. For those who have used the 625 we have had a client who had also used it extensively, when he required some paint for additional works he was not able to differentiate the new paint in comparison to the old. We have a very small supply of Canto 625 left for those who may be interested.

Did you know that there is a service around to help you make your home more energy efficient and sustainable? Green Moves Australia, www.greenmoves.com.au has a range of services including reviewing building plans, energy auditing and general sustainability reviews, all of which can help to reduce your homes running costs. There is also a specialist Green Property Listing for properties for sale or rent that have a high level of sustainable features (e.g. good insulation, energy efficient lighting, solar and so on). So if you want to ensure your new home or renovation works the best it can, or you are looking to improve the efficiency of your current home, give Danie a call on 1300 898742 or (03) 9024 5515 and she'll be happy to help To the many of our existing readers that have used the LIVOS products in and around your homes, remember this is a sustainability feature so consider using the Green Property List if you are thinking of selling or moving to another home.

Eco Electrics Video featuring "Alley Cats"

It is always very rewarding to see projects move from the planning stage and come to fruition where they have been completed and have their owners stamp on them. It is especially heart warming when they also appear in print and now video. One such project is "Alley Cats" published recently in Green Magazine

Eco Electrics also a member of HSHA who undertook their electrical work has kindly supplied us with a professional video filmed by Eco electrics and sponsored by Sustainability Victoria of the finished "alley cat" home. This home was accomplished by long time client Viv Faithful, an architect and DIY enthusiast. He incorporated a wide range of the Livos



HINTS and TIPS

Make your own

Chalk!

A handy hint for those who are painting with Dubron, rather than dispose of any leftover paint, did you know as a way to creatively use small amounts of leftover Dubron paint is to let it dry in a plastic container, once fully dried, let your children use it as chalk

Using Kunos on Slate!

Recently we had some 'crazy' slate come into the show room to have some test samples done, while the products are suitable to use on this type of flooring it is always a brilliant opportunity when we get to see it firsthand. Initially it did not appear the slate was readily absorbing very much product, but it did take on the wet look appearance. However through our growing experience we have found it best to leave the product (in this case Kunos) on for additional time before the removal of the excess. This extra time was especially important when the colored Kunos was used. I am proud to share that the Kunos white was the winner, leaving the slate looking very untouched and natural while also providing the much needed protection from everyday living.

products to create not only an eco smart sustainable home however also a healthy home..

We have had their extensive video professional edited to showcase the Livos products in a quick, easily assessable clip. This video will be uploaded onto our website www.livos.com.au, please have a look at this beautiful home- it is also a very helpful link to email to professionals to demonstrate the versatility of our range.

Kitchen Manufacturer loving Kunos Oils

A large local Kitchen Manufacturer have recently embraced the oils and has been very pleased with the outcome of Kunos on American oak veneer.

The Kunos was used extensively at a new building housing an international software company. The oils were used on the internal wall panelling (which has been extensively throughout the building) as well as a matching board table —watch for these pictures on our web soon.





IN THE MEDIA

On our website

New articles on Livos Website

www.livos.com.au

1. ATFA Timber floors Issue 19 summer 2011-12

"Alternative Coatings:
Know your oil and wax
coatings." Page 12
Article contributed to
by Angela outlining the
benefits of oils and

Click here to see article

Other Media

- 1. Owner builder
 February- March
 "Passively and
 Patiently Solar." page
 38- A beautiful home
 and eco retreat that has
 used the Livos oils and
 paints as a DIY project
- 2. Atfa issue 19
 summer 2011-12
 "Alternative Coatings:
 Know your Oil and Wax
 Coatings. "Page 12- A
 guide outlining the
 range of alternative
 coatings now available
 with a concise pros and
 cons table.
- "Australian Timber
 Design Awards." Page
 17 "The Birdcage: is
 an award winning floor
 that has been treated
 with Ardvos.
- 3. Sanctuary 18 out in Feb 2012 "Greener timber and concrete finishes." Page 74 - An informative article



Kunos on ply vaneer

We have had a great deal of interest in using the Livos products on veneers and whilst we have never had any issues of delamination on projects we treated or supplied oils for, we have completed our own testing on the newer types of plys coming on the market using the recommended Kunos range of oil.

We have found ply to be readily accepting of the oil (as long as any pre-treatment has been removed) and even when we left the oil sitting unabsorbed and not wiped off, there was no delamination.



regarding choosing the right finish for your floor to ensure you protect the surface, your family's health and the environment as well as a case study and a testimonial from old client.



Did you know Livos is on Facebook and Twitter

If you like to be informed on any new information

follow us on facebook



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for snippets as they come to hand.

Kind Regards and best wishes from the Livos team.

A different view on Valentines' Day to give you a laugh.

Why do people give each other flowers?

To celebrate various important occasions, they're killing living creatures?

Why restrict it to plants? "Sweetheart, let's make up. Have this deceased squirrel."

~The Washington Post

P.S. if you know anyone else that may benefit from the information that will be shared during the week, please feel free to pass this email on to them.



POINT OF INTEREST



EXPUS

Some dates to add to your diary

Did you know?

The National Australia Bank has introduced atomisers containing fragrance into their local branches. Sadly for many of our clients these "lovely smelling" additions introduce chemicals into the air making completing daily tasks very difficult. It can leave them with a range of ailments from headaches, sore eyes right through to severe chemical allergic reactions. To support those with chemical sensitivities who bank with the NAB a facebook page has been set up with information on how to further pursue your voice in having these atomisers removed. http://www.facebook.com/page s/STOP-NAB-installingfragrance-atomisers-in-bankbranches/101232570004910 Livos Australia has shown our support by joining this cause and sharing the link with our

friends we hope you will

consider helping too.

Smart Energy Expo Newcastle



Livos is proud to join furniture designer and master timber craftsman Simon Zablotsky at the Smart Energy Expo Newcastle, which has become the premier event in the region showcasing a wide range of products, services, and activities for us all to combat climate change and transition our communities to a truly renewable

energy future Sat, 31/3/2012 and Sun, 1/4/2012, 10am- 4:00pm Newcastle Exhibition Centre Brown Road Broadmeadow, NSW, 2292

DIY workshop Ways to create a healthy Sustainable Home

Due to the popular demand of our trade nights we are in collaboration with other professionals in the field and are holding an information evening especially for the DIYers who are interested in creating a healthy sustainable home. This workshop will enable direct contact with professionals such as architects, interior designer, double glaze window manufacture plus others. Suitable for those in the process of planning, building or renovating now or in the future. See website www.livos.com.au for more details. Although the date is yet to be confirmed places are limited, so please register your interest early by replying to this email or through our website



Proud to be associated with















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