




The Livos Australia newsletter has now updated and is email based.



**Healthy Living
Natural & Safe Surface Treatments**

- Impregnates and protects
- Made from renewable raw materials
- Ingredients fully declared
- Easy to rejuvenate
- Free of harmful chemicals
- Stringently tested to European Standards

For our full product range visit: www.livos.com.au
Our Showroom: 6 London Drive, Bayswater 3153 (03) 9762 9181

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Livos Australia November Newsletter 2011

With the Christmas rush fast approaching please get your stock orders in soon so that you do not run out. With the warmer weather fast approaching people are getting ready to attack those jobs around the home, and with limited holiday time most need to the product easily accessible and on hand especially during January. With our container finally unpacked our stock has been replenished. Please take some time to check your current stock levels and place your order, the sooner the better. It is disappointing to hear that Australia Post have already had delays in delivering parcels. Unfortunately it is very difficult for us to track parcels that have been sent by regular mail and over this time we are endeavouring to send most parcels through registered post.

Wow is it really November already? How fast does the year seem to have gone? with Christmas fast approaching this will be the last newsletter for 2011.

We would like to take this opportunity to thank you for all your support over the year and wish you and your family a safe and happy festive season. We look forward to all the exciting ventures in 2012.

Livos the choice of award winners

Winners for the best use of timber flooring 2011 was

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LIVOS Australia New Product Dubron #412

Due to Livos Germany continuous improvement with technology and production combined with the ever changing strict European regulations they are relentlessly develop products that are superior to current lines. To bring you the best they have to offer it is necessary to phase out of some products when we have access to a better alternative e.g. kaldet 281

Therefore we are very excited to announce the introduction of a new DUBRON paint, this is DUBRON #412 and it will be replacing DUBRON #400.

DUBRON #412 is a better quality product, it is VOC free, completely free of solvents and has no essential oils which is wonderful for those whom are very sensitive.

It conforms to the highest of standards which are the European regulations. 1 litre is sufficient to cover 8-9 square metres and can be tinted using the URA #410 pigments. It is best used on plaster, render, stone or even mud brick.

The paint is vapour permeable. Extremely

announced recently at the Australian Timber design awards to architects Bureau SRH in New South Wales. With extensive use of timber they have chosen the Livos oils to use on their beautiful floors and walls. To see pictures of this amazing home [Click here](#) and go to page 47.

Christmas opening times

Our Christmas Opening hours

From Wednesday the 28th to the 30th of December
and

Tuesday the 3rd till the 6th of January 2012

we will be open from **9am till 3pm**

Note: we will be closed on Saturday the 24th and 31st
of December

Normal times from 9th of January 2012

Recap of 2011

2011 certainly has been a busy one so here is a quick recap of our achievements

We have added some new products which have been warmly received such as the Koimos used in Fitzroy Hall (as well as a number of other jobs) this has NO VOCs.

Livos product range is increasingly being embraced by a number of "boutique" companies who have enjoyed not only the benefits to their health by using the products but are also very excited with the very natural look and feel of the products on their special pieces.

To continue to showcase the Livos products many expos have been undertaken this year, from the ATFA

important for mud brick, straw bale, where vapour permeable is paramount or where mould could be an issue. Mould doesn't build up and walls can "breathe". More importantly, unlike normal wall paint the function of climate regulating capability is not interrupted. The paint becomes washable after 21 days.



HINTS and TIPS

Do you have a question about your project?

When contacting Livos regarding any concerns you or clients may have in regard to a surface which has been treated it is always a great idea to include some photos. These photos can provide valuable information to our experts, which may not be conveyed easily through a conversation or message.



With this particular concern on a table top we can easily assess the situation and see from the photo there is clearly too much oil, and it has not been wiped off sufficiently, therefore leaving a dimpled effect from place mats. We would suggest a remedy of re-sanding and starting again.

Sydney flooring a finishes expo, to the Building and Renovation expo in Melbourne and several other smaller expos such as Cardinia, Whittlesea and Daylesford. Due to time constraints we were not able to attend Hobart however the feedback from Michael Meyer....was very positive.

Improvements to the showroom have seen us include a large outside decking area, increasing number of combination of wood types and oil samples as well as the inclusion of bamboo.

A completely revamped website which includes an individual page for each product including their technical data sheets and material and safety data sheet information as well as photos of works completed with the product. This is very comprehensive and is intended to make the selection of products as easy and transparent as we would like the market place to be, being fully informed is the only way you can make a decision on what is best to be used in your home or work environment.

We look forward to bringing you photos early next year of a large project at Monash University in their new building.

As well as meeting and catching up with our many clients and distributors who enjoy the products as much as we do!

Catching up with old friends

While it is always exciting to be forging into new areas it is always very heart-warming and satisfying to hear



IN THE MEDIA

Please have a look for:
New articles on Livos
Website

www.livos.com.au

This month has seen
Angela interviewed for 3
magazines in the last
week! So look out for the
coming edition of
Sanctuary and Green
magazine, as well as an
industry flooring
magazine (we will include
a link though to the
flooring magazine in the
next edition)

Livos has been included
these magazines this
month

- Timber Trader
News- Best use
of timber
flooring, page 25

from previous clients, especially those who continue to be thrilled with their choice in the Livos products. We recently had contact with a client from many years ago who is now selling his home.

“If you have any prospective customers wanting to oil their floors, they can have a look at how Livos oiled floors stand up to 15 years of 3 children, parties, a dog, and builders rebuilding the brick shell of the house. The floors are all oiled with Livos product, and the baltic pine in the main part of the house was treated over 15 years ago, and has had nothing done to it since, apart from when you came in a buffed up the floor again after the workmen had finished renovating the house 5 years ago.” Peter Elsternwick


It is always nice to have contact with clients even after such time and we hope to hear from many more.



Did you know Livos is on Facebook and Twitter

If you like to be informed on any new information

follow us on facebook 

and twitter  for snippets as they come to hand.

Kind Regards and best wishes from the Livos team.

*Christmas! The very word brings joy to our hearts.
No matter how we may dread the rush, the long Christmas lists for gifts
and cards to be bought and given-
-when Christmas Day comes there is still the same warm feeling we had as
children,
the same warmth that enfolds our hearts and our homes."
~ Joan Winmill Brown, American author and editor.*

*P.S. if you know anyone else that may benefit from the information that
will be shared during the week, please feel free to pass this email on to
them.*



POINT OF INTEREST

**Well, some days you
just never know who
may need to use some
Livoss oil!**



**Yes we had a real live
chicken came into the
showroom to visit us,
a seasoned traveller
she is never far from
her owner and
enjoyed checking out
everything during her
visit.**



EXPOS

Daylesford Expo

Angela recently attended the Daylesford expo; it was wonderful to catch up with a number of very satisfied clients who had already used the oils on their floors. It was also great meeting many more interested people who were looking for an alternative for their home as well as some architects and builders who are now venturing out and exploring the world outside of traditional products.

DIY workshops – Ways to create a Healthy Sustainable Home.

Due to the popular demand of our trade nights we are in collaboration with other professionals in the field and are holding an information evening especially for the DIYers who are interested in creating a healthy sustainable home. This workshop will enable direct contact with professionals such as architects,

interior designer, double glaze window manufacture plus others. Suitable for those in the process of planning, building or renovating now or in the future. See website www.livos.com.au for more details. Although the date is yet to be confirmed places are limited, so please register your interest early by replying to this email or through our website.

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