



**LIVOS AUSTRALIA PTY LTD**

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**SHOWROOM**

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## **NEWSLETTER March 2011**

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### **Updated product info**

From Rudiger at Livos Germany

5mg per 1 lt VOC means it has only traces of VOC, if paint is healthy or not depends on the other ingredients. It is always however, an old mistake to only look at the VOC content. Are there plasticizers in the paint (endocrine activity!!)? Maybe the manufacturer does not need to declare the solvents as VOC, but instead they use higher boiling solvents, which evaporate out of the walls for years (Fogging effect)

One cannot compare just VOC's. One must always analyse the rest of the components. LIVOS does not use any plasticizers nor high boiling solvents in its paints.

As you know Livos use the Isoaliphates, the least toxic organic solvents we know, and orange oil in a food grade quality. 95% decipitate after 1 hour of application.

If the customer is sensitive to chemicals, allow them to smell the synthetic paint (wet and dry) and then compare to natural DUBRON (wet and dry) and let them decide on their own.

## Line Marking Timber and Livos oils

We had had a number of enquiries in regard to using the Livos oils with line markings for sports courts. Through our experience we have been very successful with the procedure of having the line painted directly on to the completed sanded floor. Allow sufficient time for the paint to dry thoroughly. If dusty, one should go over the surface with a white pad to pick up dust etc. Then, using the usual methods, apply the oils over the top of the lines.

## Finished projects

### Eco house virtual tour



<http://www.ceres.org.au/?q=greentech/ecohousetour>

This site features room by room videos outlining the many features they have incorporated into an older type house converting it into a beautiful eco friendly house using many simple easy to follow ideas.

Livos products have been used throughout the home in particular in the kitchen (also on the counters) , dining and family rooms

**The CERES EcoHouse is open to the public every Saturday from 10am till 1pm.**

Tours are self-guided and CERES staff are also on hand to answer questions.

Cnr Roberts and Stewart Streets, Brunswick East, Victoria, 3057, Ph: (03) 9389 0100

## Website changes

When our new website was developed it was designed to take the user on a tour of the many benefits. First through an introduction then some details and onto the products however a new site map has been recently added to allow for easy direct navigation to a page. The site map can be located at the top of the webpage on a green tab labelled "site map"

## Expos

Don't forget we will be attending the Building and Renovation Expo in Melbourne. It is known as Australia's No 1 Building and Renovation Expo Running from Friday 15th - Sunday 17th July 2011 at the Melbourne Exhibition Centre. Come along and say hello!

## In the media

### **Extract from Etheco Fact Sheet: Eco cleaning products**

Products without full ingredient disclosure should not be sold as there is no way of telling what is in the product.

Many green products marketed as green or eco are often not much different to what is sold in a supermarket.

### **FACEBOOK**

Do you have a facebook? If so we would love to be your friend!

We can be found at <http://www.facebook.com/LivosAust>

We have found social networks to be a fun and easy way to keep in contact with those who we may not get to see in person as much as we would like due to our busy day to day activities.

## **Latest Projects (non-domestic)**

We (Anro Floorcare Pty Ltd) have just completed the Fitzroy Town Hall stage area, over 100 square meters of old hardwood flooring. The sanding has completely stripped back the heavy varnish, exposing the beautiful old boards. The oiling has completely revitalised the stage area of the hall. The Fitzroy Town Hall- inner city Melbourne dates back to 1873. The stunning venue is suitable for many functions with the main floor of over 400 square metres to be sanded and oiled at a later stage. City of Yarra Council.





## Sanding Materials

The floor sanding products have been finalised and we are now stocked up with the new sanding materials that are available to you. The prices are competitive and suitable for trade as well as DIY. Please contact us for a price list. For furniture makers, we are still waiting on confirmation of what the supplier can offer.

*Kind Regards and best wishes from the Livos team.*

*Doing business without advertising is like winking at a girl in the dark.  
You know what you are doing, but nobody else does. ~Stewart Henderson Britt*

P.S. If you know anyone else that may benefit from the information that will be shared during the newsletter,  
Please feel free to pass this on to them.